

Available for Acquisition: #260006

Profitable Full-Service Landscape Construction, Maintenance & Outdoor Infrastructure Platform

Regional Market Leader | Recurring Revenue | Real Estate Ownership

ACT Capital Advisors is pleased to present for acquisition a leading full-service landscape construction, maintenance, irrigation, and outdoor infrastructure contractor serving commercial, municipal, institutional, HOA, and high-end residential customers in Northern California.

Since 1985, the Company has been delivering high-quality landscape construction projects, recurring maintenance services, irrigation systems, hardscape installations, and public works improvements operating as a vertically integrated platform, providing customers with a single-source solution for the design, construction, enhancement, and ongoing maintenance of outdoor environments. They are well-positioned to capitalize on continued growth in commercial development, public infrastructure investment, property management outsourcing, and industry consolidation throughout Northern California.

Established Regional Reputation

The Company has developed a strong reputation for quality workmanship, responsiveness, and long-standing customer relationships. Repeat customers and referrals generate a significant portion of revenue.

Balanced Revenue Streams

Operations benefit from a diversified mix of:

- Landscape construction projects
- Recurring maintenance contracts
- Irrigation services
- Outdoor enhancement projects

This diversified mix provides both recurring cash flow stability and project-driven upside.

Recurring Revenue Platform

The relatively new recurring maintenance division creates highly attractive revenue visibility and customer retention characteristics while supporting cross-selling opportunities into additional services.

Scalable Infrastructure

The Company has developed operational systems, workforce capabilities, vendor relationships, and equipment infrastructure capable of supporting continued growth without significant immediate overhead expansion.

Revenue Generating Real Estate

The property includes office & equipment yard/storage plus additional acreage with tenants in place.

Growth Opportunities:

Increase Maintenance Contracts



Geographic Expansion



Additional Service Lines

- Water management solutions
- Irrigation upgrades
- Outdoor lighting
- Specialty landscaping services
- Seasonal enhancement

Available for Acquisition: #260006

**Profitable Full-Service Landscape Construction,
Maintenance & Outdoor Infrastructure Platform**

Summary Financial Information

	2023	2024	2025
Revenue	\$5.00M	\$4.89M	\$5.27M
Gross Profit (Margin)	\$1.33M 26.71%	\$1.92M 39.31%	\$1.73M 32.77%
Adj. EBITDA (Margin)	\$0.571M 11.43%	\$1.40M 28.64%	\$1.14M 21.63%

NDAs and CIM requests should be submitted to:



Kevin Outcalt

Managing Director

koutcalt@actcapitaladvisors.com

(925) 785-9486



Jeff Zanardi

Managing Director

jzanardi@actcapitaladvisors.com

(408) 832-7241

Contact Information

For more information, please contact:

ACT Capital Advisors, LLC
7525 SE 24th Street, Suite 630
Mercer Island, WA 98040

Interested parties should execute the attached Non-Disclosure Agreement (NDA) and return to ACT Capital Advisors with a written request to receive the Confidential Information Memorandum (CIM).