



Available for Acquisition: Manufacturer of OEM Products with Contract Machining & Fabrication Capabilities

Company Overview

ACT Capital Advisors is pleased to offer for acquisition an OEM manufacturer of proprietary vocational truck bodies, complemented by significant contract machining and fabrication capabilities. The Company, located in the Pacific Northwest and founded over 25 years ago, operates a complete design department, machine shop, fabrication center, welding department and commercial paint facility. The Company's consistent processes across departments enable repeatable and scalable operations. Upon design approval from customers, the custom specifications are maintained internally, creating a standardized process that drive significant repeatable business. Customers span government agencies, tribal fisheries, ammunition manufacturers, wastewater management companies and other industrial sectors.

Investment Highlights

Experienced Management Team. The Company has developed a capable management team that oversees daily operations. The owners have planned their exit over several years, ensuring the business operates efficiently and consistently in their absence. The current team is well-equipped to continue running and growing the Company.

Consistent Repeat Customers: The Company conducts in-house design work and maintains proprietary customer specifications, enabling consistent repeat business with major clients. This scalable process allows for the expansion of existing customer relationships and supports long-term revenue stability.

Updated Shop & Production Capacity: In 2024 The Company consolidated operations into a newly remodeled, larger facility, unifying all design, machining, fabrication, welding, and painting operations under one roof. The facility is in excellent condition and provides significant additional capacity for increased production. The upgraded space allows The Company to scale revenue efficiently, accommodate larger projects, and increase order volumes without immediate capital investment.

Growth Opportunities

Add OEM Product Lines

The Company has a successful track record of manufacturing proprietary OEM products for a diverse customer base. Developing additional OEM product lines could further increase sales, broaden the customer base, and diversify revenue streams.

Expand Geographic Reach

The Company's primary focus has historically been its local geographic area. Entering new territories and introducing product offerings tailored to those markets could support continued growth. An expanded sales team would play a key role in executing this geographic expansion strategy effectively.

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Summary Financial Information

FY 12/31	2022	2023	2024	2025	2026 Projection
Revenue	\$6,540,181	\$7,635,290	\$6,403,254	\$6,348,262	\$6,729,158
Gross Profit	\$2,761,859	\$3,937,467	\$3,206,584	\$3,248,872	\$3,578,387
(Margin)	42%	52%	50%	51%	53%
Adj. EBITDA	\$703,979	\$1,653,060	\$1,150,656	\$1,130,048	\$1,297,531
(Margin)	10.8%	21.7%	18.0%	17.8%	19.3%

Contact Information

For more information, please contact:

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Interested parties should execute the attached Non-Disclosure Agreement (NDA) and return to ACT Capital Advisors with a written request to receive the Confidential Information Memorandum (CIM). NDAs and CIM requests should be submitted to Garrison Glisson, ACT Associate.



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