



Available for Acquisition:
Medium and High-Voltage Utility Contractor

Company Overview

ACT Capital Advisors is pleased to offer for acquisition a leading electrical utility contractor specializing in medium and high-voltage utility construction in the Pacific Northwest. The company specializes in several sectors, including; overhead and underground electrical distribution, transmission systems, emergency repairs, and storm response. Established nearly 30 years ago, the company has developed an impressive client portfolio consisting of federal, state, and local governments, as well as local utilities and tribal organizations. By performing nearly all work in-house, a unique practice in the industry, the company distinguishes itself from competitors. The ownership group seeks to sell 100% of the business and is prepared to remain involved during the transition, and potentially for longer, to ensure continued success.

Investment Highlights

Substantial Backlog. The Company has recently won several long-term contracts with local government agencies. This gives it the strongest backlog it has ever had and positions the Company well for significant continued growth in 2026 and beyond.

Strong Management Team. The Company has a strong middle-management team in place with strength in sales and relationship management.

Strong Client Relationships. The Company maintains strong relationships with many long-term clients, a critical factor for success in the industry. These partnerships provide the Company with consistent opportunities for work and contribute to long-term stability.

Defensible Barriers to Entry. The Company leverages its strong client relationships, well-established market brand, and significant market share to create meaningful barriers to entry for potential competitors.

Available for Acquisition:
Medium and High-Voltage Utility Contractor

Summary Financial Information

FY 12/31	2022	2023	2024	2025	TTM (3/31/26)
Revenue	\$2,369,016	\$5,658,722	\$8,990,755	\$6,360,645	\$6,922,579
Gross Profit (Margin)	\$934,559 39%	\$1,851,436 33%	\$2,251,126 25%	\$1,898,691 30%	\$2,296,990 33%
Adj. EBITDA (Margin)	\$304,425 13%	\$923,526 16%	\$1,267,032 14%	\$941,834 15%	\$1,245,561 18%

Contact Information

For more information, please contact:

ACT Capital Advisors, LLC
7525 SE 24th Street, Suite 630
Mercer Island, WA 98040

Interested parties should execute the attached Non-Disclosure Agreement (NDA) and return to ACT Capital Advisors with a written request to receive the Confidential Information Memorandum (CIM). NDAs and CIM requests should be submitted to Garrison Glisson, ACT Associate.



Trevor Hill
Managing Director
thill@actcapitaladvisors.com
(206) 660-7992



Garrison Glisson
Associate
gglisson@actcapitaladvisors.com
(360) 620-1456