



#### **Company Overview**

ACT Capital Advisors is pleased to offer a worldwide leader in industrial cleaning services for acquisition. The Company has dedicated, highly experienced engineering and operations teams, as well as support staff, that are committed to providing exceptional service to its Fortune 1000 customers. The company offers a menu of services, specialized equipment, and custom solutions for industrial plant pre-commissioning, operational, and maintenance requirements. The Company has successfully completed hundreds of contractual assignments as prime contractor or subcontractor in the world's largest industrial plants, as well as small but critical assignments on time, under budget, and most importantly, safely.

# **Investment Highlights**

- Consistent profitability
  From 2021 through 2024, the Company had a
  20% average adjusted EBITDA margin. They also
  successfully expanded ACV by an average of 47%.
- · Customer solutions

History of winning contracts for specialized industrial precommissioning and maintenance projects by providing engineering, project management, logistics, regulatory and safety compliance, and **specialized proprietary equipment**, resulting in "full package" solutions. Repeat and referral business from being on time, under budget, within specifications, and safely.

•Experienced team and strong relationships Team of professional industry veterans delivering exceptional service, and training to stay ahead of industry trends. They developed and maintain strong relationships with stakeholders throughout multiple industries. Through open communication and trust, these relationships drive repeat business, innovation, and project backlog, positioning itself for long-term success in the market.

# **Growth Opportunities**

- Innovation in Custom Equipment, Processes, and Engineering
  Technological advancements leading to efficient, effective, and environmentally friendly precommissioning, turnaround, and maintenance equipment, processes, and engineering solutions.
- Expansion in Emerging Markets Growing industrial development in emerging markets presents new opportunities for service expansion.
- Enhanced Service Portfolios
  Comprehensive solutions that include predictive maintenance, real-time monitoring, specialized precommissioning and turnaround protocols, and green technologies e.g. carbon capture and sequestration and sustainable power generation.





# **Summary Financial Information**

|                     | 2022         | 2023         | 2024         | 2025E        |
|---------------------|--------------|--------------|--------------|--------------|
| Sales               | \$21,430,000 | \$15,779,000 | \$15,436,000 | \$20,125,000 |
| <b>Gross Profit</b> | \$8,902,000  | \$7,173,000  | \$7,195,000  | \$9,258,000  |
| EBITDA              | \$3,545,000  | \$4,215,000  | \$2,359,000  | \$2,540,000  |

#### **Contact Information**

For more information, please contact:

ACT Capital Advisors, LLC 7525 SE 24th Street, Suite 630 Mercer Island, WA 98040

Interested parties should execute the attached Non-Disclosure Agreement (NDA) and return to ACT Capital Advisors with a written request to receive the Confidential Information Memorandum (CIM).

NDAs and CIM requests should be submitted to Victor Koosh:



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