

Available for Acquisition: #240902 Aerospace Data Processing Solutions Company

Company Overview

ACT Capital Advisors is pleased to offer an advanced Aerospace Data Processing Solutions Company for acquisition. The Company specializes in developing real-time telemetry and communication solutions for key aerospace sectors. The Company has a proven track record in developing innovative, proof-of-concept and operational hardware and software, with a substantial installed base of systems and software. The Company has established itself as a key player in aerospace communication technologies. Its core business includes telemetry hardware/software, engineering solutions, and comprehensive support services, positioning it as a leader in this high-demand industry.

Investment Highlights

Stable Recurring Revenue. The Company's subscription-based-support services generate a reliable stream of high-margin recurring revenue. Most customers renew these contracts annually, and some customers are required to contract for these services.

Proprietary Technology. The Company's proprietary system designs, non-OS software, and its own OS provide a unique value proposition to the market and distinguish its offerings from its competitors.

Diverse Clientele. The Company serves a dynamic, high-impact client bas, including government agencies, U.S.-allied military forces, defense contractors, and private space ventures.

High-Quality Manufacturing and Engineering Capabilities. The Company employ advanced engineering practices and rigorous quality control processes. With dedicated engineers who design customizable solutions to meet specialized client needs across a wide range of aerospace applications.

Growth Opportunities

Expansion into International Defense Markets. The Company has a strategic opportunity to expand its footprint by targeting U.S. allies that are heavily invested in advanced defense and aerospace technologies.

Commercial Space and Emerging Defense Contractors. Shifting focus to the commercial space sector enables the Company to become a key provider of mission-critical solutions for private aerospace ventures. As the commercial aerospace industry continues to grow, the Company can leverage its expertise to meet the demands of an evolving market.



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Summary Financial Information

FYE Dec 31,	2021	2022	2023	2024E	2025P
Revenue	\$5.20MM	\$8.38MM	\$10.19MM	\$8.55MM	\$9.41MM
Gross Profit	\$4.66MM	\$7.40MM	\$8.93MM	\$7.52MM	\$8.27MM
(Margin)	89.58%	88.31%	87.63%	87.97%	87.97%
Adj. EBITDA	(\$1.43MM)	\$1.02MM	\$1.98MM	\$1.03MM	\$1.54MM
(Margin)	(27.6%)	12.14%	19.45%	12.02%	<i>16.32%</i>

Contact Information

For more information, please contact:

ACT Capital Advisors, LLC 7525 SE 24th Street, Suite 630 Mercer Island, WA 98040

Interested parties should execute the attached Non-Disclosure Agreement and return to ACT Capital Advisors with a written request to receive the Confidential Information Memorandum.

NDAs and CIM requests should be submitted to Zack Hsieh, ACT Associate.



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Opportunity Teaser