ACT CAPITAL ADVISORS



Available for Acquisition: #260015

Commercial Tenant Improvement Specialist

Company Overview

ACT Capital Advisors is pleased to present for acquisition a West Coast-based commercial general contractor specializing in tenant improvements and renovations. The Company provides an integrated preconstruction and construction offering, including budgeting, CSI-based estimating, CPM scheduling, subcontractor procurement and management, lease and landlord coordination, field supervision, project reporting, and closeout. The Company has experience across restaurants, healthcare, veterinary, retail, industrial, food processing, senior living, affordable housing, daycare, shell-improvement, and fitness/wellness end markets.

Investment Highlights

- **Accelerating Growth.** TTM revenue and gross profit each increased by more than 50% compared with FY 2025, while Adjusted EBITDA more than doubled. The Company is well positioned to finish the year on a strong note, supported by a solid backlog heading into 2027.
- **Increasing Opportunity Size & Customer Reach.** Average opportunity value increased by more than 200% in Q3 2026 compared with quarterly levels in 2025, while quarterly new-account additions grew by more than 100% in 2026.
- **Blue-Chip Customer Relationships.** The Company performs repeat work for nationally recognized restaurant, healthcare, beverage and retail real estate brands, supported by a network of more than 200 subcontractors across nine-plus end markets.
- **Nimble, Collaborative Operations.** Lean overhead, close team coordination, and project-level cost tracking support timely decisions and consistent execution.

Growth Opportunities

- **Deepen National Account Model.** Proven model to win national contracts that can be used to pursue 2–3 more multi-unit brands in verticals already served.
- **Geographic Expansion.** Through national-account opportunities and broader customer development.
- **Sales Team.** Investment in a dedicated sales team to expand the Company's reach and drive new business.
- **Service Line Expansion.** Expand the Company's design-build and self-perform offerings to capture additional margin and deepen client relationships.

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Summary Financial Information

	2024	2025	2026YTD (Aug.)	TTM (Aug.'26)
Revenue	**$16,015,084**	**$17,274,811**	**$18,686,980**	**$26,920,578**
Gross Profit	**$3,195,748**	**$3,372,895**	**$3,271,992**	**$5,242,547**
Adj. EBITDA	**$1,423,553**	**$1,674,388**	**$1,992,929**	**$3,416,905**

Contact Information

For more information, please contact:

ACT Capital Advisors, LLC
7525 SE 24th Street, Suite 630
Mercer Island, WA 98040

Interested parties should request and execute the Non-Disclosure Agreement (NDA) and return to ACT Capital Advisors with a written request to receive the Confidential Information Memorandum (CIM).
NDAs and CIM requests should be submitted to: Madison Brown



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