Available for Acquisition: #250014

Enterprise Cable & Connectivity Solution Provider for Apple Products

Company Overview

ACT Capital Advisors is pleased to offer a well established and highly profitable IT cable and connectivity solution provider, located in the San Francisco Bay Area, that is engaged in the engineering and marketing of connectivity accessories for the Apple iPhone and iPad. The company's connectivity solutions are deployed in enterprises worldwide. Having been a member of Apple's "Made For iPhone" program for decades, the company has the expertise needed to create and deliver connectivity solutions that meet customers' technical requirements while at the same time adhering to Apple's stringent specifications.

Investment Highlights

- **High Margin, Diversified Revenue:** The company enjoys minimal competition for their products allowing for impressively high margins that continue to grow. The products are used in a diverse set of use cases spread across many industries.

- **Strong Cash Flow**: Apple has transitioned its devices to USB-C in recent years. The company has completed a multi-year R&D effort to transition its product line to USB-C. With the investment in USB-C R&D complete and with no need for capital investment, the Company's already strong cash flow will only grow in the coming years.

- **Timely Upgrade Opportunity.** The company has sold hundreds of thousands of their connectivity products throughout the world. This large installed base is migrating to USB-C accessories as they replace their Lightning iPads and iPhones. This is a large, multi-year upgrade market opportunity.

Large Blue-Chip Customers

Keurig DrPepper

Disney

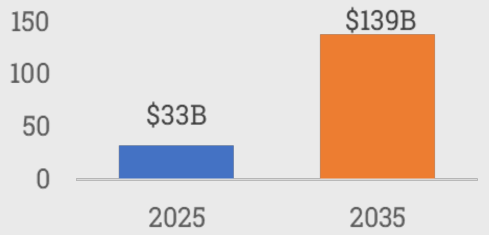
Schindler

UNIQLO

AmeriGas

Tremendous Market Growth

Global USB Type-C Market



Available for Acquisition: #250014

Enterprise Cable & Connectivity Solution Provider for Apple Products

Opportunity for a Variety of Buyers

- **Individual Investor.** An opportunity for an individual to assume a well-established, virtually managed operation. Functions of Development, Digital Marketing, Accounting, Manufacturing, and Distribution have been successfully outsourced to partners with tenures of 10+ years. The buyer would receive a highly profitable company with a product line that has consistently delivered strong results with long-term future profitability.

- **Existing Product Company.** A strategic fit for a company seeking to expand its portfolio with a proven and profitable line of products. This also opens opportunities for substantial cross-selling and upselling to existing customers.

- **Distributor/Value-Added Reseller (VAR).** A high margin add-on for distributors or VARs that will immediately enhance their P&L. This also opens opportunities for substantial cross-selling and upselling to existing customers.

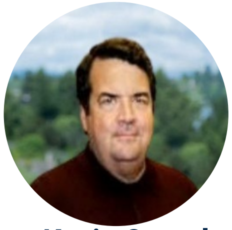
Summary Financial Information

	2023	2024	TTM 8/31/2025	2025E
Sales	**$3.94M**	**$3.36M**	**$3.13M**	**$3.31M**
Gross Profit	**$2.11M**	**$1.81M**	**$1.73M**	**$1.84M**
Margin	***53.7%***	***53.9%***	***55.1%***	***56%***
Adj. EBITDA	**$0.97M**	**$0.91M**	**$1.20M**	**$1.63M**
Margin	***24.6%***	***27.1%***	***38.3%***	***50%***

Contact Information

For more information, please contact:
ACT Capital Advisors, LLC
7525 SE 24th Street, Suite 630
Mercer Island, WA 98040

Interested parties should execute the attached Non-Disclosure Agreement and return to ACT Capital Advisors to receive the Confidential Information Memorandum Please submit NDAs and CIM requests to Jeff Zanardi.



Kevin Outcalt
Managing Director
koutcalt@actcapitaladvisors.com
Phone: (925) 785-9486

Jeff Zanardi
Managing Director
jzanardi@actcapitaladvisors.com
Phone: (408) 832-7241