



Available for Acquisition: #240002

Lucrative Upscale Wellness Spa Group

Company Overview

ACT Capital Advisors is pleased to offer for acquisition a highly profitable, luxury day-spa with multiple location in the Pacific Northwest. The spa blends Eastern holistic healing therapies with the West's modern spa technologies, offering services such as hydrotherapy, massage therapy, advanced skincare, and wellness treatments such as Gua-Sha, Reiki, and lymphatic massage. It has received widespread recognition and numerous awards including "Best Spa", "Best Facial", and "Best Treatment" by some of the most accredited lifestyle and travel publications.

Investment Highlights

- **Exceptional Margins.** A typical spa produces margins between 10 – 15%, while the Company has consistently achieved margins upwards of 30%+.
- **Membership Program.** The Company's membership programs provides recurring revenue, builds customer loyalty, and hedges against market contractions. About 2,000 clients are currently enrolled in the program.
- **Growth & Scalability.** The Company's business model is refined and scalable, making it well-suited for expansion into additional locations. This growth potential could easily lead to doubling or even tripling EBITDA.
- **Experienced Team & Leadership.** The team is highly skilled and passionate about the Company's future success and growth. Additionally, the management team in place runs with day-to-day operations with little assistance from the owners.
- **Ideal Location & Clientele.** Given its strategic locations near major companies as well as high-income residential communities, the spa attracts its ideal client – affluent, professional who are health conscious.

Growth Opportunities

- **Expand Geographic Reach.**
Leverage model in current market, as well as new states.
- **Additional Service Offerings.**
Further develop holistic services, as well as high-demand services.
- **Digital Transformation.**
Create an app for appointment booking and personalized wellness tip or an online store.
- **Franchise Operations.**



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Summary Financial Information

	2023	2024	2025
Sales	\$11,118,443	\$11,735,760	\$11,641,917
Net Income	\$3,941,200	\$4,207,421	\$4,017,235
Adj. EBITDA	\$3,580,529	\$4,434,532	\$4,134,106

Contact Information

For more information, please contact:

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Mercer Island, WA 98040

Interested parties should execute the attached Non-Disclosure Agreement (NDA) and return to ACT Capital Advisors with a written request to receive the Confidential Information Memorandum (CIM).

NDAs and CIM requests should be submitted to: Madison Brown



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