

Available for Acquisition: #260002
Profitable Premium Tequila Brand with National Distribution

Simply the Smoothest Tequila Ever...

High-Growth Premium Tequila Brand | National Retail | Proven Volume

ACT Capital Advisors is pleased to offer for acquisition a fast growing and extremely profitable premium tequila brand that is operating in the premier growth segment of the U.S. spirits market. The Company combines authentic proprietary production techniques, differentiated product quality, and an established national retail distribution with ~38,000 cases sold annually, positioning it as a compelling platform for accelerated growth and brand amplification.

Proven Traction – Not A Startup: The Company has achieved meaningful scale with over 38,000 cases sold in the last twelve months, validating consumer demand and market fit. This is a de-risked entry point into premium tequila, not a concept-stage brand.

Differentiated, Best in Class Product: Crafted from 100% vulcan soil Blue Weber agave and produced in Jalisco, Mexico, the brand is defined by extended aging that delivers premium quality. A proprietary finishing approach delivers an exceptionally smooth product with functional differentiation that drives repeat purchases.

Authenticity + Production Credibility: Produced in partnership with a respected, multi-generational distillery, the brand is rooted in traditional tequila-making while incorporating thoughtful recipe innovation that has resulted in tremendous market acceptance.

National Retail Footprint: The Company has secured placement with major national specialty retail channels, providing scale and a strong foundation for further expansion. Achieving this level of distribution represents a significant barrier to entry.

Full Premium Portfolio: A lineup of premium and super-premium expressions supports multiple price points, consumption occasions, and margin expansion opportunities – from cocktail-driven volume to ultra-premium, limited release offerings.

Growth Opportunities



U.S. Expansion with Existing Retail Channels
(Currently in 34 States)



U.S. Tequila Consumption Growing 8 – 10% Annually



Consumers shifting from cheap tequila → premium / ultra-premium

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Distribution****Summary Financial Information**

	2023	2024	2025
Total Revenue	\$4,193,988	\$6,300,265	\$10,584,353
Gross Revenue	\$1,920,854	\$3,162,877	\$5,095,152
EBITDA	\$801,138	\$1,261,513	\$2,136,640

Bottle & Case Sales

	2023	2024	2025
Bottles	137,979	219,696	372,504
9L Cases	11,504	18,318	30,865

NDAs and CIM requests should be submitted to:

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Contact Information

For more information, please contact:

ACT Capital Advisors, LLC
7525 SE 24th Street, Suite 630
Mercer Island, WA 98040Interested parties should execute the attached
Non-Disclosure Agreement (NDA) and return to
ACT Capital Advisors with a written request to
receive the Confidential Information Memorandum
(CIM).