

Available for Acquisition: #25006

Highly Profitable Excavation/Civil Construction Company in Southern Atlantic Region

ACT Capital Advisors is pleased to offer for acquisition a fast growing and extremely profitable civil/excavation contractor operating in the southeastern United States and experiencing substantial growth while delivering extraordinary profit margins. In business for over 35 years, the company's self-performed services include: excavation, clearing, demolition, grading, asphalt, concrete, underground utilities, and hardscapes for commercial and industrial projects.

Investment Highlights

- **Outstanding Profitability.** With EBITDA margins of over 30% and growing on revenue close to \$30M, the Company is extremely efficient with a business model that creates growth and margin.
- **High-Value Contracts.** Focused on the growing commercial industrial and municipal segments, the Company works with major corporations (regional & national) and has longstanding relationships with premier general contractors in their territory.
- **Diversified Revenue Streams.** The Company's ability to take on projects of virtually any size or scope with either commercial, industrial, or government entities allows for work on a wide variety of projects.
- **Client Longevity & Relationships.** Many of the companies and general contractors that utilize their services have been clients for decades and continue to increase projects requests.
- **Fragmented Industry Ripe for M&A.** In the Southeast, the excavation segment of the construction industry is comprised primarily of small local and regional operators with local ties to the existing General Contractors in their service area. Excellent opportunity for inorganic growth.

Growth Opportunities

77

Record Number of New Project
Contracts Signed in 2025



Geographic Expansion Within the
Southeast and beyond



Acquisition Roll-Up

Available for Acquisition: #25006

Highly Profitable Excavation/Civil Construction
Company in Southern Atlantic Region

Summary Financial Information

	2023	2024	2025
Revenue	\$24.91M	\$29.06M	\$27.85M
Gross Profit <i>(Margin)</i>	\$5.37M 21.55%	\$6.37M 21.92%	\$8.99M 32.31%
Adj. EBITDA <i>(Margin)</i>	\$5.05M 20.28%	\$6.03M 20.75%	\$8.15M 29.27%

Contact Information

For more information, please contact:

ACT Capital Advisors, LLC

7525 SE 24th Street, Suite 630

Mercer Island, WA 98040

Interested parties should execute the attached Non-Disclosure Agreement (NDA) and return to ACT Capital Advisors with a written request to receive the Confidential Information Memorandum (CIM).

NDAs and CIM requests should be submitted to:



Curt Jacey

Managing Director

cjacey@actcapitaladvisors.com

(775) 544-4568



Kevin Outcalt

Managing Director

koutcalt@actcapitaladvisors.com

(925) 785-9486



Jeff Zanardi

Managing Director

jzanardi@actcapitaladvisors.com

(408) 832-7241