

Available for Acquisition: #242701

Highly Profitable General Contractor and Construction Management Company in Central California

Company Overview

ACT Capital Advisors is pleased to offer for acquisition a fast growing and extremely profitable general contractor and construction company that operates in Central California and is experiencing substantial growth while developing a very successful business. In business for over 25 years, the Company's marquee customers include some of the world's largest aerospace companies, major universities, commercial/industrial, and government clients. Additionally, the Company provides construction management, design-build, and self-build services with staffing that includes engineering and trade specialists.

Investment Highlights

- **Outstanding Profitability.** With EBITDA margins of over 25% and growing on \$72M+ in revenue, the Company is extremely efficient with a business model that creates growth and margin.
- **Revenue Growth.** 2024 revenue grew 31% to \$72M in 2024. Record backlog of over \$60M to start 2025.
- **High-Value Contracts.** Major aerospace and higher education clients are awarding the Company long-term contracts worth hundreds of millions. The initial buildings are complete and exceeded all expectations.
- **Diversified Revenue Streams.** The Company's ability to take on projects of virtually any size or scope allows for work on a wide variety of projects.
- **Client Longevity & Relationships.** Many of the Company's clients have been customers for over 20 years. Ownership and key employees desire to remain with the Company post-closing in operations and business development roles ensuring important client relationships continue to flourish.

Growth Opportunities

94

New Project Contracts the Company Signed in 2024



Geographic Expansion Both Within California and Nationally



Upcoming Client Projects with Large Universities & Aerospace Companies

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Summary Financial Information

	2021	2022	2023	2024	2025E
Sales	\$40,009,985	\$48,209,414	\$55,732,610	\$72,763,248	\$73,014,652
Gross Profit	\$5,337,755	\$5,575,479	\$11,402,529	\$20,128,359	\$20,528,921
Adj. EBITDA	\$3,884,903	\$4,315,539	\$10,023,188	\$18,821,003	\$18,888,963

Contact Information

For more information, please contact:

ACT Capital Advisors, LLC

7525 SE 24th Street, Suite 630

Mercer Island, WA 98040

Interested parties should execute the attached Non-Disclosure Agreement (NDA) and return to ACT Capital Advisors with a written request to receive the Confidential Information Memorandum (CIM). NDAs and CIM requests should be submitted to:



Curt Jacey

Managing Director

cjacey@actcapitaladvisors.com
(775) 544-4568



Kevin Outcalt

Managing Director

koutcalt@actcapitaladvisors.com
(925) 785-9486



Jeff Zanardi

Managing Director

jzanardi@actcapitaladvisors.com
(408) 832-7241