

COMPANY OVERVIEW

The M&A Advisory Team at ACT Capital Advisors, LLC ("ACT") has been retained by Project LAWYER (the "Company") as its exclusive sell-side representative to locate a purchaser for the Company.

Established in 2003, the Company is a leading provider of litigation support services in the rapidly growing **\$72.2 billion global legal process outsourcing ("LPO") market**.

Headquartered in California, the Company boasts a proven track record of delivering **near-shore solutions** to local and national customers, including law firms, corporations of all sizes, insurance entities, and government agencies.

The Company addresses client challenges such as limited legal staffing, lack of in-house trial management capabilities, and the need for integrated technology solutions. Renowned for its expertise in handling civil cases, including business litigation, patent disputes, and product liability, the Company seamlessly integrates **exceptional customer service** with **cutting-edge technology**.

From pre-trial support to strategic in-trial solutions and post-trial database management, the Company offers a comprehensive suite of specialized litigation support services. Outsourcing comprehensive end-to-end solutions to the Company allows clients to **scale efficiently, streamline trial workflows, and reduce costs**.

With a dedicated team of long-tenured trial technologists and production coordinators, the Company possesses a strong foundation for continued growth.

The Company presents a compelling opportunity for a **strategic tuck-in acquisition**, offering significant potential to expand its California presence and **scale nationwide into key legal hubs**.

25+ Yrs.
Industry
Track
Record

\$72.7B
Global LPO
Market
Size

80-100+
Cases
Served
Annually

7
Member
Team

26.4%
6-Year
Market CAGR

95-100%
Customer
Retention Rate

KEY INVESTMENT HIGHLIGHTS

Strong Market Position

- Established presence in California, a key legal hub.
- Long-standing relationships with customers.

Comprehensive Service Portfolio

- Suite of administrative, litigation support services, and trial solutions catering to diverse customers.
- Constant refinement of processes and adaptation of technologically advanced legal technologies.

Proven Track Record of Success

- Reputation for excellence and flawless data security record.
- Loyal customer base built upon referrals.

Experienced Team

- Leadership with extensive industry experience.
- Strong desire of the team to remain and grow under new leadership.

Favorable Growth Potential

- Demonstrated success in handling high-exposure civil cases.
- Opportunities for expansion into new markets and strategic partnerships within the legal tech industry.

CLIENT TESTIMONIALS

"We recently faced a complex legal battle requiring meticulous document management. The Company's seamless document entry and upload process made our job significantly easier. Their technology and attention to detail ensured all relevant materials were readily available, allowing our legal team to work efficiently and effectively. We trust the Company to handle even the most critical data with the utmost precision."

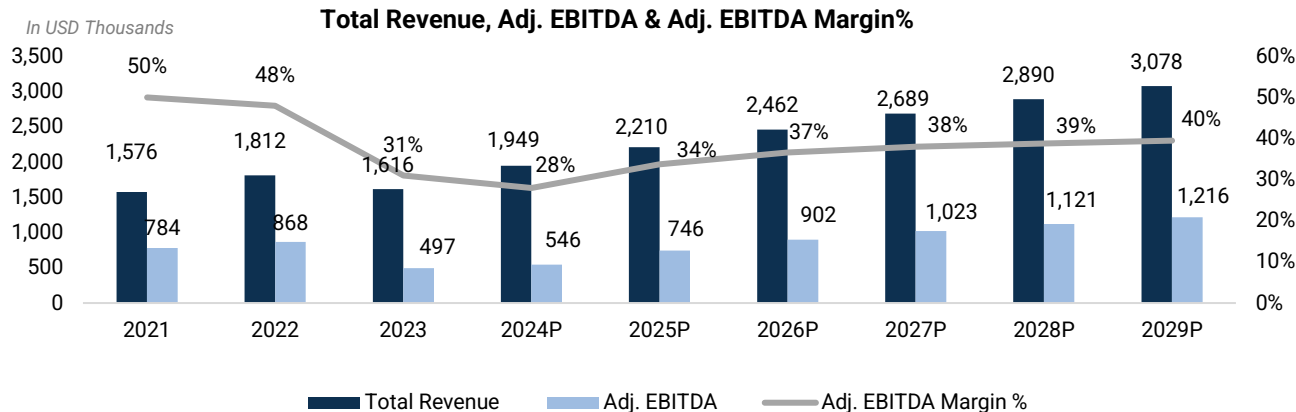
"Outsourcing litigation support used to be a gamble. With the Company, we've found a reliable partner who truly understands our needs. Their expertise in trial technology allows us to present complex information in a clear and impactful way. This has been a game-changer for our courtroom success."

"The Company has become an extension of our litigation team. Their deep understanding of legal procedures ensures everything is handled efficiently and accurately. This allows our litigators to focus on the bigger picture – building a strong case for our clients. With the Company by our side, we feel confident facing any challenge in the courtroom."

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FINANCIAL SNAPSHOT



GROWTH STRATEGY

Expand Service Offerings

- Deepen expertise and develop new service packages tailored to specific litigation phases (e.g., pre-trial strategy, mediation support, post-trial appeals).
- Invest in advanced training and certifications in areas like AI-powered eDiscovery and data visualization to support case strategy and client communication.

Geographic Expansion

- Leverage acquirer's existing infrastructure and develop regional service delivery models to facilitate smoother market entry into key legal hubs with high concentrations of law firms and corporate legal departments.
- Leverage knowledge of California's legal landscape and develop localized service packages that cater to specific industry regulations and court procedures.

Enhance Customer Relationships and Revenue Streams

- Implement a dedicated account management team to foster stronger relationships with key clients.
- Develop cost efficient co-marketing initiatives to reach a wider audience and generate new client leads.
- Introduce subscription-based contracts for ongoing access to specific LPO services like database maintenance.

M&A ADVISORS



Ivan Trindev

Vice President

+1 (425) 749-0760

itrindev@actcapitaladvisors.com

The owner is exploring an exit strategy through an investor committed to supporting the company's significant growth opportunities. We invite interested parties to learn more about this exciting acquisition. Please contact our M&A advisors for further details.



Belinda Ephraim

Managing Director

+1 (646) 984-1129

bephraim@actcapitaladvisors.com

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